Mortgage Products

Residential

LTVs

First & Seconds

- o 75-85% in major urban centres.
- o Up to 75% on apartment style condos.
- o 65% on urban acreages
- o 50-55% smaller market areas.

85% Firsts (Alberta only)

o 85% in major urban centres. Must have provable income.

Rates & Fees

- o Start at 6.5% for Firsts and 10% Seconds
- $\circ \quad \text{Lender Fees- 2\% on Firsts, higher on Seconds (minimum $_{3500}$);} \\$
- o Broker Fees- You set! (Cannot exceed Lender fee)

Market Area

- Alberta
- o British Columbia
- Saskatchewan (must be in corporate name)

Standard Guidelines

- o Terms standard are 1 year, can be longer if requested
- o Amortization up to 30 years or interest only
- 3 months interest pre-payment penalty on closed mortgages
- Fully open terms available (rates & fees may be adjusted)
- Appraisal required on all deals. (CRA or AACI only)
 Caplink will also have their realtors' opinion of value. Lesser of which will be used to qualify.
- o All mortgages renewable, low renewal fees.

*Rates and fees are based on market area, property condition, borrower's ability to pay and income verification (if any). Subject to change without notice